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PRICE LIST
Collected Stock
1920

LaBars
Rhododendron Nursery

W. K. LABAR

STROUDSBURG, PENNA.

17 YEARS' EXPERIENCE
AS COLLECTORS OF

Kalmia Latifolia

Rhododendron { MAXIMUM
CATAWBIENSE
CAROLINIAN
PUNCTATUM

Andromeda Floribunda

Leucothoe Catesbaei

Azalea { CALENDULACEA
CANESCENS
VISCOSA
NUDIFLORA

Prices quoted are for Collected Stock, by the "clump" each, F. O. B. shipping point in West Virginia, Virginia or North Carolina, unless specifically agreed otherwise.

If less carload lots of Collected Stock are sent from Stroudsburg, Pa., an additional charge of 15 %, plus burlapping and packing will be made on Collected *R. maximum*, *R. carolinianum*, *A. nudiflora*, *Vaccinium corymbosum* and *K. latifolia*; and 25 % additional plus burlapping and packing on collected *R. catawbiense*, *R. punctatum*, *A. calendulacea* and *Leucothoe catesbaei*. The additional per cent charges are made to cover transportation cost from collecting fields to Stroudsburg, Pa.

VARIETIES

SIZES IN HEIGHT

		1-2 ft.	2-3 ft.	3-4 ft.	4-5 ft.	5-6 ft.	6-7 ft.	7-8 ft.
Rhododendron	Maximum	\$.75	\$1.00	\$1.25	\$1.75	\$2.25	\$3.00	\$5.00
	Maximum, Specimens		1.25	1.75	2.75	4.00	5.00	8.00
	Catawbiense	1.00	1.50	2.00	3.00			
	Catawbiense, Specimens		2.00	2.75	4.00	6.00	9.00	12.00
	Carolinianum	1.25	1.75	3.00	4.50	7.00	12.00	16.00
	Punctatum (Minus)	1.25	1.75	3.00	4.50	7.00	12.00	16.00
Kalmia	Latifolia (Mountain Laurel)	.75	1.00	1.25	1.75			
	Latifolia, Specimens		1.35	2.00	3.50	5.00	8.00	12.00
	Angustifolia—Apply stating sizes and quantity desired.							
Azalea	Canescens	} Apply stating sizes and quantity desired.						
	Viscosa							
	Calendulacea	.60	.70	.90	1.10	1.50	2.00	3.00
	Nudiflora	.45	.55	.70	.85	1.25	1.75	2.50
Vaccinium Corymbosum (High Bush Blueberry)		.75	1.00	1.25	1.75	2.25	3.00	5.00
Andromeda Floribunda		1.10	1.50	2.00	3.50			
Leucothoe Catesbaei		.55	.70	.90				

Standard Quality . . . { All clumps have large ball of earth, and foliage of good color. Collected *Rhododendron*, *Kalmia* and *Andromeda floribunda* have at least eight (8) stalks of height stated, and *Azalea* have at least five (5) stalks of height stated to a clump.

Specimen Quality . . . { Specimen *Rhododendron*, *Kalmia*, *Azalea* and *Vaccinium corymbosum* have diameter of spread about equal to height with fifteen (15) or more stalks and *Azalea* ten (10) or more stalks of height stated to a clump.

LARGE SPECIMENS

We quote specimen *R. Catawbiense*. *R. Carolinianum*, *R. Punctatum*, and *Kalmia Latifolia* in sizes from 5 to 8 feet, but as they are difficult to find, we do not promise them, and request advance notice to locate.

AZALEA

Inability to locate areas of commercial clumps of *A. Vasseyii* and *A. Aborescens* necessitates withdrawal from list.

We do not quote *A. Viscosa* and *A. Canescens* due to difficulty in locating such in quantities, but if advised of sizes and quantities that would be acceptable, we will advise if can procure.

A. Calendulacea will be sent from N. C. and Va. and *A. Nudiflora* from Va. and West Va. Specimens quoted on request.

Collected stock of following kinds and sizes can be sent in one car:

		ft to ft.
From North Carolina	{ <i>Rhododendron Maximum</i>	3 " 5
	{ <i>Rhododendron Catawbiense</i>	3 " 6
	{ <i>Rhododendron Carolinianum</i>	1 " 5
	{ <i>Kalmia Latifolia</i>	2 " 5
	{ <i>Azalea Calendulacea</i>	2 " 8
	{ <i>Leucothoe Catesbaei</i>	1 " 4
From Virginia	{ <i>Rhododendron Maximum</i>	1 " 8
	{ <i>Rhododendron Catawbiense</i>	1 " 4
	{ <i>Kalmia Latifolia</i>	1 " 4
	{ <i>Azalea Calendulacea</i>	1 " 5
	{ <i>Azalea Nudiflora</i>	1 " 5
	{ <i>Andromeda Floribunda</i>	1 " 5
From West Virginia	{ <i>Rhododendron Maximum</i>	1 " 8
	{ <i>Kalmia Latifolia</i>	1 " 5
	{ <i>Azalea Nudiflora</i>	1 " 8
Penna. From	{ <i>Kalmia Augustifolia</i>	1 " 3
	{ <i>Vaccinium Corymbosum</i>	1 " 8
	{ <i>A. Canescens</i>	
	{ <i>A. Viscosa</i>	

If have sizes and quality desired.

Below is the approximate number of Standard Quality *R. maximum*, *R. catawbiense* and *K. latifolia* that can go in a 36-foot car by the several ways of packing:

	Single deck	Double deck	Cord- wooded
1 to 2 feet	275	500	1200
2 to 3 feet	200	350	800
3 to 4 feet	175	300	600
4 to 5 feet	150		500
5 to 6 feet	100		300
6 to 7 feet	75		150
7 to 8 feet	50		100

Specimen sizes about 40% less quantity than above.

Double decking car charged at \$8 extra.

Shrubbery in car-loads takes 4th class rate, with 16000 pounds minimum weight for a 36-foot box car; 350 to 400 Rhododendron, assorted sizes 2 to 5 feet, usually make minimum weight, but this is not guaranteed, as soil weights vary greatly.

We will be pleased to ascertain freight rate and probable cost to destination, if advised of your wants.

The following list showing present quoted freight rates, (accuracy not guaranteed) in cents per 100 pounds, from the several collecting sections will be of assistance in forming estimate of freight cost by car-load.

	North Carolina	Virginia	West Virginia	Penna.
Cleveland, Ohio...	.79 $\frac{1}{10}$	.45 $\frac{5}{10}$	.37	.35 $\frac{5}{10}$
East Liberty, Pa...	.67 $\frac{1}{10}$	.59	.37	.29
Bryn Mawr, Pa....	.69 $\frac{6}{10}$	.55 $\frac{5}{10}$	.43	.25 $\frac{5}{10}$
Plainfield, N. J.....	.69 $\frac{9}{10}$	.60 $\frac{5}{10}$	.45 $\frac{5}{10}$	.22 $\frac{5}{10}$
Rochester, N. Y....	.69 $\frac{5}{10}$	.64	.45 $\frac{5}{10}$	.27
White Plains, N. Y..	.69 $\frac{6}{10}$	.54 $\frac{5}{10}$	.....	.30
New Rochelle, N. Y..	.69 $\frac{6}{10}$	.54 $\frac{5}{10}$	.45 $\frac{5}{10}$	.27
Glen Cove, N. Y.....	.76 $\frac{1}{10}$	.68	.49 $\frac{5}{10}$	.30 $\frac{5}{10}$
Brookline, Mass....	.76 $\frac{1}{10}$	.54 $\frac{5}{10}$	.50 $\frac{5}{10}$	.30

ROOTS FOR CULTIVATING

We can supply roots or plants with inferior top of the several plants listed, for cultivation purposes, and contracts will be made prior to February 15th for spring delivery, and prior to September 1st for fall delivery.

We will be pleased to have you visit our Nursery to see what has been accomplished there in growing from such roots.

We specialize in the items listed, and in locating desirable virgin areas of superior stock, necessity took us to the mountains of West Virginia, Virginia and North Carolina. It is an unfounded notion that plants collected at an altitude of 2500 to 5000 feet in the Southern Appalachian range are not hardy; 90% of our business for years past has been from that section.

The collecting business is not a side issue with us, as with many collectors who are storekeepers, lumbermen or whose collecting territory is limited to the section adjacent to their places of business. We maintain organizations in the sections where these plants luxuriate, and grow in an abundance that gives opportunity for a discriminating selection.

Our facilities are not equalled by other collectors, and all our efforts are devoted to Rhododendrons, Kalmia and Azaleas.

UPLAND PEAT (LEAF MOLD)

Difficulty in securing labor and teams in the past couple years, has prevented our acceptance of orders for Upland Peat, but we are prepared to accept orders for July or August delivery, at which time, usually, there is the minimum of moisture in the material. Orders for time other than stated will require special determination, but we trust our customers will co-operate for the mid-summer shipments, as it will be to our mutual interest.

CULTIVATION ANNOUNCEMENT

We are engaged in the cultivation of transplanted collected Native Rhododendron, Kalmia, Azalea, Andromeda Floribunda, Leucothoe Catesbaei, and from roots and seedlings of such plants.

In our search for collected material, we often find specimens which should not remain in their secluded habitat, but as frequently happens we have no order that these plants fit at that particular time, therefore have been compelled to leave them.

We note these plants, and at our dull season, collect and ship them to our Nursery at Stroudsburg, Pa., to the end that after two years for new root growth, our customers can have the opportunity to secure them.

We plan to accumulate and maintain a large stock so that any quantity or size is available.

The prospective buyer can have an opportunity to see the stock before buying, if he so wishes, and with no great loss of time.

We have for sale a limited quantity in several sizes, and quality of—

Rhododendron Maximum
Rhododendron Catawbiense
Rhododendron Carolinianum
Rhododendron Punctatum
Kalmia Latifolia
Azalea Calendulacea
Azalea Canescens
Azalea Viscosa
Azalea Nudiflora
Azalea Pilosa—(Menzasia)
Leucothoe Catesbaei
Andromeda Floribunda
Vaccinium Corymbosum

We invite you to come and look at this stock for Spring 1920 Delivery.

IMPORTANT REMINDERS

Shipments from North Carolina and Virginia can commence about March 15th; from West Virginia, April 1st; and from Pennsylvania, about April 15th, or as soon as ground in the mountains is sufficiently free from frost to permit of digging.

We particularly advise placing orders early to be packed in as few cars as practicable.

The earlier an order is placed, the sooner it can be shipped, as orders are filled in the rotation of their receipt, and not from date of inquiries. The fairness of this is manifest. It is a great advantage to the purchaser and to the collector to have orders booked as far in advance of the digging season as possible.

All claims must be made upon receipt of goods, or at time of planting. After being receipted for by R. R. Co., we can assume no responsibility for their delivery, or any injury caused by delay in transit.

One per cent discount allowed for payment in 30 days from date of invoice, if not, interest thereafter will be charged. We reserve the right to cancel orders should financial reports of a customer prove unsatisfactory.

Stroudsburg is the heart of the Summer Resort Section of the Pocono Mountains and Delaware Water Gap region, and is on the Lackawanna Railroad, two hours from Hoboken, and three and one-half hours by Pennsylvania R. R. from Philadelphia.

The shipping of collected stock will continue as in the past seventeen years.

Your inquiries and orders are respectfully invited.

LABARS RHODODENDRON NURSERY,

Phone 30-B2

Stroudsburg, Pa.